

## Message Text

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PAGE 01 KUWAIT 03269 311020Z  
ACTION NEA-11

INFO OCT-01 ISO-00 COME-00 EB-08 /020 W  
-----020082 311027Z /20  
P 310820Z MAY 78  
FM AMEMBASSY KUWAIT  
TO SECSTATE WASHDC PRIORITY 1111

LIMITED OFFICIAL USE KUWAIT 3269

DEPT FOR NEA/ARP

E.O. 11652: N/A  
TAGS: BEXP, KU  
SUBJECT: G.E. ASKS FOR EXTENSION OF DEADLINE ON DOHA WEST

REF: STATE 135450

1. ABDUL KARIM AL MUDHAYAN, ASST. CHIEF ENGINEER AND PROJECT MANAGER FOR MINISTRY OF ELECTRICITY AND WATER (MEW) TOLD EMBOFF THAT MEW IS UNSYMPATHETIC TO EXTENDING PRESENT BID CLOSING DEADLINE ON DOHA WEST IN LIGHT OF SEVEN WEEK EXTENSION ALREADY MADE. EMBOFF EXPLAINED THAT EXTENSION WOULD BE TO MEW'S ADVANTAGE AS IT WOULD ENSURE THE BEST POSSIBLE PROPOSAL AND MEW OFFICIAL RETREATED SLIGHTLY FROM FIRST POSITION.

2. MUDHAYAN SUGGESTED G.E. WRITE THROUGH THEIR AGENTS TO CENTRAL TENDERS COMMITTEE DETAILING REASONS FOR FURTHER EXTENSION. GE SHOULD SEND ADVANCE COPY OF THIS LETTER TO MUDHAYAN, WHO SAID MEW WAS NOT LIKELY TO BE OVERLY SYMPATHETIC EXPECIALLY SINCE OTHER BIDDERS WERE BOUND TO COMPLAIN; HOWEVER, THEY WOULD CONSIDER SUCH A REQUEST. HE NOTED EXTENDING DEADLINE INTO RAMADHAN WOULD GREATLY COMPLICATE MATTERS FOR MEW AS THEY NOW PLANNED TO RELEASE THIRD PORTION (CIVIL WORK TENDER) TWO MONTHS AFTER CLOSE OF BOILER AND TURBINE PORTIONS. MEW OFFICIAL DID NOT SEE HOW ONE MONTH "WOULD MAKE THAT MUCH DIFFERENCE" AND  
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SUGGESTED G.E. SHOULD REDOUBLE ITS EFFORTS IN NEXT SIX WEEKS IN ORDER TO MEET JULY 16 DEADLINE.

3. MUDHAYAN RECOMMENDED G.E. BE COMPETITIVE ON PRICE AND "AVOID BEING THE HIGHEST REPEAT HIGHEST BIDDER" AS THIS WOULD SEVERELY HURT ITS CHANCES OF BEING SELECTED. HE ALSO ADVISED THAT IF G.E. BIDS IN A JOINT VENTURE THEY

MAKE SURE BID SPECIFIED G.E. WAS ULTIMATELY RESPONSIBLE  
FOR LATER MAINTENANCE OF TURBINES, AS PER TENDER REQUIRE-  
MENTS.

4. MEETING CLOSED BY MUDHAYAN STATING "LET THEM WRITE IF  
ITS ABSOLUTELY NECESSARY AND WE WILL SEE".  
SUTHERLAND

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978KUWAIT03269  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Message ID:** 4086179a-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Reference:** 78 STATE 135450  
**Retention:** 0  
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**Review Event:**  
**Review Exemptions:** n/a  
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**SAS ID:** 2635357  
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**Status:** NATIVE  
**Subject:** G.E. ASKS FOR EXTENSION OF DEADLINE ON DOHA WEST  
**TAGS:** BEXP, KU  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/4086179a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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